

BOARD OF DIRECTORS MEETING  
MONARCH AT ROYAL HIGHLANDS, INC.  
JAN 12, 2018

A meeting of the Board of Directors of the Monarch at Royal Highlands, Inc. was held at 8:00 am in the Great Hall Meeting Room. Those present: Dick Sjogren, Mike Russomano, Bob Keating, Vince Laverghetta, Ray Smith and Ann Carter. Dick Therrien, Linda Gietz and Terry Neikirk were absent. Also in attendance were Terry Stephenson Maintenance Superintendent, Linda Eaton F/B, Sam Floyd Par for the Course Management and Craig Misch golf professional.

**President – Terry Neikirk.**

President Terry Neikirk was absent so Secretary Dick Sjogren called the meeting to order at 8:00 AM.

The Minutes for the Dec 18, 2017, meeting were approved.

**Treasurer's Report – Linda Gietz**

No Report, however Sam Floyd mentioned that \$45,000 has been moved from the Ford Account to our checking account to make final payment for the greens irrigation improvements.

**Manager's Report - Sam Floyd**

Sam asked to have Terry Stephenson give his update on the course first, so he could get back to work.

Terry Stephenson reported that the installation of the new greens irrigation system has been completed. Programming of the system and satellite set up is complete, however they are still working on adjusting the heads to be more efficient and insure they are not over watering. He also stated that the irrigation project is presently \$3,000 under budget and that number may increase after all parts that were not used are returned .

Bob asked Terry about removing the hog trap behind the tee on #5 hole. Terry said that they would work on getting it removed.

Bob asked Terry about putting stakes along the cart path on holes #9, and #10. Players have been cutting across the rough on both holes and it is destroying the dormant bermuda. Terry said he would take care of that.

It has been noted before but bears repeating, Terry would prefer that people stay in the fairways with carts as much as possible. The dormant Bermuda is much more susceptible to damage than the over-seeded fairways.

They will be doing some more cart path grinding soon to smooth out the rest of the rough spots.

Sam Floyd presented the preliminary financial statements for December. We have performed better than budgeted net income year-to-date by \$8,285. Food & Beverage department has performed better as well, exceeding variable cost profit year-to-date by \$2856 which is outstanding! The weather in January is killing us, but hopefully we can make up some lost

ground between now and the end of January. The \$8,285 net income cushion will help, but we need a quick recovery to make our budget numbers for January.

The parking lot lights are to be fixed this week at a cost of \$800.

**Sam mentioned that an under-bar beer cooler was bad and needed to be replaced. Ann Carter made a motion seconded by Mike Russomano: The Board approves the purchase of a beer cooler not to exceed \$2,200. The motion passed**

**There was a discussion about allowing members to use gas golf carts on the course. Dick Sjogren made a motion seconded by Ray Smith: Members will not be allowed to use gas fueled golf carts on the course. The motion passed.**

The board was informed of an email from a member to management about a problem scheduling tee times. The tone of the email was quite derogatory towards the management team. The problem had been resolved before anyone other than a board member had seen the email. The management always makes every effort to accommodate members desires for tee times. The Board believes that if you are dealing with management you need to show them respect, and profane or uncomplimentary language is totally unacceptable.

There also was a problem with a member approaching an outside foursome about their pace of play. This got so heated that the group was given a refund and an apology from the course. When we encounter a problem on the course, the clubhouse needs to be contacted to solve it, and members should not engage with the people causing the problem. We need to always be aware that outside play is essential for our survival.

#### **Secretary – Dick Sjogren**

Dick Sjogren brought up the possibility of having a reduced price for driving range privileges for seasonal equity members similar to what full equity members have. Sam said he needed to look into the numbers and would get back to the board at next meeting.

#### **Vice President – Dick Therrien**

No Report.

#### **Membership – Mike Russomano**

Mike presented the names of people to be on his membership committee: Chuck Gietz, Ray Smith, Vince Laverghetta, Marshall Leich, Michelle Penski, Bob Keating, Craig Misch, Sam Floyd. The committee was approved by the Board.

Resignations: Pat O'Malley 12/31/17  
Jim Woodle 12/31/17

On Medical Leave: Ed Auger  
Bill Marvil  
Pat Chausse  
Harry Taylor  
Adam & Sandy Talarek  
John Aviles  
Ann Carter  
Len Vieira  
Nancy Beighley  
Philip Keetle  
Sally Tubbs  
Harry Wagner  
Rich Page 12/31/17

Changes: Alvin Dennis – Limited General to General 1/1/18

New Members: Charles Tramontana – Limited General 1/9/18  
Dennis Olson – Social 1/1/18  
Tom & Rosanna O'Rourke – Renters 1/1/18  
Ralph & Annie Stone – Renters 1/12/18

### **Marketing – Vince Laverghetta**

Vince will meet with Sam and Craig about what has been done in the past regarding Marketing.

### **Golf – Ray Smith**

Ray presented the names of the people on his committee: Chuck Gietz, Evelyn Weasner, Linda Carey, Mike Russomano, Craig Misch, and Sam Floyd. The committee was approved by the Board.

The Member – Member sign-up sheet is in the Pro Shop.

Feb 24<sup>th</sup> will be the next night golf event. Supplies will be purchased with mulligan money. There will not be an entry fee and there will not be any food. The bar will be open with Happy Hour pricing.

### **Buildings and Grounds – Bob Keating**

No committee

Tree trimming of hanging branches on holes 3,4,8,14,15,17,18 has been completed.

Project of this year is trying to improve exits and entrances to cart paths by repairing the parts that are bare and bumpy.

### **Communication – Ann Carter**

The numbers for the dinners from 12/8 through 1/9 are as follows:

12/6 – MWGA's Annual Dinner – 48 - \$822, Bar \$475 = \$1,297  
12/7 – Thursday Dinner Special (Meatloaf-13) -52- \$688, Bar \$395 = \$1,083  
12/8 - Friday Dinner Special (Salmon-20) -69- \$929, Bar \$315 = \$1,244  
12/12 – Tuesday's dinner special (Liver & Onions-34) –84- \$1,262, Bar \$438 = \$1,701  
12/13 – Taco Card Bingo - 45 - \$611, Bar \$164 = \$775  
12/14 – Thursday Dinner Special (Ribs-19) -63- \$960, Bar \$324 = \$1,284  
12/15– Friday Dinner Special (Sea Scallops-23) -64- \$1,034, Bar \$291 = \$1,325  
12/16-Top of the Hill Birthday Bash – 68 - \$1,024, Bar \$363 = \$1,387  
12/19- Tuesday (Taste of Italy)- 54 - \$943, Bar \$296 = \$1,239  
12/20 – Royal Highland's Gun Club – 47 - \$439, Bar \$183 = \$622 12/21 – Thursday Dinner Special (Baked Ham-7) -43- \$1,102, Bar \$640 = \$1,742  
12/22 – Friday Dinner Special (Fish & Flat Iron Steak-10)–50- \$899, Bar \$356 = \$1,255  
12/26 – Tuesday Dinner Special (Prime Rib-12) –20-\$446, Bar \$195 = \$641  
12/28 – Thursday Dinner Special (Eggplant Parmesan-10) 37-\$605, Bar \$347 = \$952  
12/29– Friday Dinner Special (Ahi Tuna-9) 55-\$972, Bar \$204 = \$1,176  
12/31 – New Year's Eve – 129 - \$3,869, Bar \$723 = \$4,592 (NOTE - \$562 more than last year)  
1/2- Tuesday Dinner Special (Liver & Onions-16) – 40 - \$531, Bar \$214 = \$745  
1/4 – Thursday Dinner Special (Pork Loin-8) 34-\$495, Bar \$332 = \$827  
1/5 – Friday Dinner Special (Salmon-22)–68- \$1,085, Bar \$289 = \$1,373  
1/6 – Bolden's Party – 70 - \$2,069, Bar \$514 = \$2,582  
1/9 – Tuesday Dinner Special (Salisbury Steak-18) –32-\$561, Bar \$198 = \$759

SIDE NOTE: For the year 2017, the Crown & Shield made an additional \$42,186 in revenue for miscellaneous parties and events that were not part of the regular business hours.

For the period December 6 to January 9, (30 business days) 134 pizzas were sold @ 4.5/day

Dinner Specials for the second half of January are:

#### Tuesday's Dinners

January 16 – Potato Crusted Pollock w/Cajun remoulade sauce, Roasted Potato & veggies  
\$14.99

January 23 - Taste of Italy \$15.99

January 30 – Chicken Cacciatore served with rice & vegetable \$13.99

#### Thursday's Dinners

January 18 - Fried Catfish & Flat Iron Steak Combo with Baked Potato & Vegetable \$19.99

January 25 - Beef Lo Mein served with mixed vegetables \$12.99

#### Friday's Dinners

January 19 – Grilled Swordfish with a lemon herb butter, served with rice & vegetable \$18.99

January 26 – Seared Sea Scallop & Soft Shell Crab Combo, served with mashed potato & veg \$18.99

#### Plus:

Jan 17th – Name that Tune Dinner Dance

Jan 20th – Birthday Bash

Jan 31st – Italian Card Bingo

The Bingo nights will take place the last Wednesday of every month with the exception of December which will not occur.

The meeting was adjourned at 10:15am.

The next board meeting will be January 26, 2018 at 8:00 am at the Great Hall.

Respectfully Submitted,  
Dick Sjogren, Secretary