

BOARD OF DIRECTORS MEETING
MONARCH AT ROYAL HIGHLANDS, INC.
SEPTEMBER 14, 2018

A meeting of the Board of Directors for the Monarch at Royal Highlands, Inc. was held at 8:00 am in the Great Hall Meeting Room. Those present: Mike Russomano, Ray Smith, Terry Neikirk, Dick Sjogren, Ann Carter, Vince Laverghetta, Bob Keating and Dick Therrien. Linda Gietz was absent. Also, in attendance were Linda Eaton F/B, Sam Floyd Par for the Course Management, Craig Misch Club Professional and Terry Stephenson Course Superintendent.

President – Terry Neikirk.

Terry Neikirk called the meeting to order.
The Minutes for the August 24, 2018, meeting was approved.

Treasurer’s Report – Linda Gietz

The Monarch at Royal Highlands, Inc. Treasurer's Report
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<u>Account</u>	<u>Account Type</u>	<u>Bank</u>	<u>APY</u>	<u>09/14/18 Balance</u>
Cash - Operating	Checking	BB&T	0.00%	84,110.53
Petty Cash	Currency	Office Safe	0.00%	1,400.00
Capital Reserve	Checking	BB&T	0.75%	17,041.09
Ford Interest Advantage	Note/Checking	Ford Interest Advantage	2.15%	53,478.12
Non Operating Investment Account	Cash	Raymond James	0.25%	1,391.79
Non Operating Investment Account	Bonds	Raymond James	3.27%	29,678.20
Non Operating Investment Account	CD	Raymond James	2.50%	11,967.72
Cash Balance as of 09/14/18				199,067.45
Change from 08/24/18 Report				7,736.01

BB&T Loan			4.80%	1,035,949.27
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Cash Balance 09/14/18 199,067.45

we have not made budget year to date. We are trending to finish out the year at a small profit, if we can meet the budget numbers in September.

Sam presented the proposed budget for the 2018 – 2019 year that did not include an increase in dues. The board discussed the proposal. Nothing was finalized in regard to the budget.

There was a discussion about making a change to the employees handbook about the policy on consumption of alcoholic beverages by employees. Sam and the board decided to add the following amendment to the handbook. **“If an employee of The Monarch Golf Club is invited to play a round of golf with a member or member group, and then after the round the member wants to buy that employee an alcoholic beverage in the bar they will be allowed to consume that beverage in the bar, as long as it is not during the normal working hours of that employee. The member that invited the employee for the alcoholic beverage will be responsible for monitoring the employees actions to protect the integrity and professionalism of that employee and how they represent the club.”**

Terry Stephenson – Maintenance Supervisor

One tractor is still down. There are problems with the transmission and hydraulics. Tees and greens have been sprayed for poa annua in preparation for over-seeding. The fairways will be next. Extra fertilization product has been purchased to help the repaired places on the greens. Sprayed for goose grass again on the nine greens that still had some goose grass. Experimenting with spraying for weeds in the pampas grass in hopes of killing them.

Maintenance is pre-ordering many of the chemical products for next year, which saves a considerable amount of money.

Secretary – Dick Sjogren

Dick is contacting former Board members about serving as Nominating Committee Chairperson and/or committee members.

Vice President – Dick Therrien

Dick has put together a package with the proposed by-laws changes and is waiting until the appropriate time to distribute them to equity members.

Membership – Mike Russomano

New Members: Steven Snover – Limited General eff – 9/1/18
Tim & Arvella Waugh – General Family eff – 9/1/18

Resignation: Don & Lynn Kupferschmid eff – 9/1/18

On Medical: Harry Taylor
Karen Teegarden
Kathy Sjogren
Tom Campbell
Phyllis Wagoner
Frank Vignone
Reka Reaktenwalt
Ron Ambrosio
Terry Neikirk
Len Vieira
Judy Ambrosio eff – 9/1/18
Michel Benoit eff – 9/1/18
Philip Keetle eff – 9/1/18

Off Medical: Barb Ken Gressley eff – 9/1/18
Harvey Small eff – 9/15/18

Mike stated that he would like to revisit the concept of over 80 membership at the next board meeting.

Marketing – Vince Laverghetta

Vince had looked into renting a billboard on highway 27 just south of Royal Highlands but concluded the price was too high for it to be feasible.

Vince feels that when people initially hear our price for a general family membership it hurts our chances to increase membership. He feels we need to be promoting our less expensive limited memberships.

Vince made a motion seconded by Ann Carter “There will be no dues increase for the 2018 – 2019 year.” The motion was approved.

Golf – Ray Smith

The Labor Day tournament was a great success.

Ray and his committee are working on the 2018 -2019 golf calendar, and it should be ready soon.

The Crown Cup starts on October 17.

The Battle of the Sexes will be on October 21 with pizza for lunch. E-Blast will go out soon with details.

Buildings and Grounds – Bob Keating

All the monuments and signs have been cleaned. This was done by Bob with assistance from Roy Bradford.

Bob will meet with Diane Christie and Linda Carey after he returns from Ireland. They will firm up what they feel are repairs the course needs.

Communication – Ann Carter

The Dinner & Bar only numbers from July 26th through August 21st are as follows:

8/23 – Thursday Dinner Special (Cube Steak-1) -19- \$280, Bar \$165 = \$445
8/24 - Friday Dinner Special (Shrimp & Lobster Scampi-54) -98- \$1,555, Bar \$482 = \$2,037
8/28 – Tuesday Dinner Special (Prime Ribi-32)- 41-\$819, Bar \$315 = \$1,134
8/29 – Taco Bingo – 72 - \$844, Bar \$272 = \$-44- \$597, Bar \$288 = \$885
9/7 - Friday Dinner Special (Crab & Scallions-13) -44- \$881, Bar \$235 = \$1,116
9/8 – Bateson’s Memorial – 51 - \$655, Bar \$374 = \$1,028
9/11 – Tuesday Dinner Special (Beef Stroganoff-12) -28-\$211, Bar \$108 = \$568

For the period through August 21st through September 11 (18 business days) 61 pizzas were sold= 3.4/day

Dinner Specials for the second half of September are:

Tuesday’s Dinners – Served with your choice of a cup of soup, or dinner salad

September 18 – Taste of Italy - \$15.99

September 25 - Pot Roast with mashed potato, gravy, and veg \$14.99

Thursday’s- Dinners – Served with choice of a cup of soup or dinner salad

September 20- Cubed Steak with mashed potato, gravy, & veg. \$13.99

September 27 – Fried Airline Chicken Breast with mashed potato, gravy, & veg. \$13.99

Friday’s – Dinners – Served with choice of a cup of soup or dinner salad

September 21- Seared Sea Scallops, potato and veg. \$18.99

September 28- Shrimp, lobster, & crab scampi over pasta \$16.99

September 15 – Birthday Bash

September 26 – Italian Bingo

Liaison

Question:

I think it would be very beneficial for us to make up a map of the course showing the holes in relation to the club house that will fit in the plastic sheaths on the club carts. Outside play often get very confused and end up going all over the course looking for their holes and holding up play.

Since we don’t have enough staff to have starters for large groups, this would coordinate with the hole numbers added to the plastic sheaths for outside play. We have had many, many instances of lost players, and players going to the wrong holes, or trying to play from the 3rd

fairway to the 8th green. And, no, I assume that this wouldn't eliminate all the problems. But, it would be more professional and a way to help them find their way.

Answer

Right now the sign holders are being used for various things such as hole assignments, restaurant specials, etc. so there is not room for any additional information on the carts. When someone comes in that has never played at our club before, they are given very specific directions as to hole locations. (Sometimes they don't listen). When there is a new group that has never been here before, a cart attendant does take them out. The Pro Shop will check out putting a more detailed map on our score cards when they are re-ordered.

President – Terry Neikirk

The meeting was adjourned at 10:29

The next board meeting will be September 28, 2018 at 8:00 am at the Great Hall.

Respectfully Submitted,
Dick Sjogren Secretary